



**Benefits and Expectations for Affiliated Terra Fairs and Collaborating Partner Fairs**

<b>Service/asset provided</b>	<b>Value to Terra Fair</b>	<b>Value to Partner</b>
SSP affiliation fees for ISEF	\$1,200	\$1,200
ISEF fees, Terra chaperones for all Terra	\$7,750	\$7,750
Finalists' travel, hotel, food, incidentals	\$15,600	\$15,600
Genius Olympiad fees	\$1,120	\$1,120
Stipend of \$2K for director / \$1K co-directors	\$2,000	No
Fair management software "STEM Wizard" for: student registration; judge registration and assignment; SRC submission, review and signature; awards processing; reports for SSP, sponsors, districts, media	\$1500 Includes local feeder fairs	\$800 Partner Fair only
Sponsorship relationship between Terra and Local Fair Committee and modification to fair name	Fully supported by Terra staff; Terra added to name	Independent, only reports made to Terra; no change in name
Fair committee support (meals, webinars, trainings)	\$1,000	No
Fair management support: Multiday onsite pre-Fair preparation plus direct operational support on Fair Day	\$4,500	No
School awards	\$3,500 (one each of \$2K, \$1K, \$500)	\$500 for one school



**Benefits and Expectations for Affiliated Terra Fairs and Collaborating Partner Fairs (cont.)**

Website design, complete hosting with security, content updates	\$750	No (link to homepage only)
Student packs and pins; judge appreciation gifts	\$2,100	\$2,100
Cash processing (e.g., secure payment system, access to 501(c)3 documentation for sponsors and donors)	Yes	No
SRC regional network development	\$750	No
Fair supplies (e.g., A-frame outdoor signs, banners, fair signage, clipboards/pens for judges)	\$1,500	No
Marketing (production and distribution of posters and e-flyers; social and traditional media including radio spots and placement of stories in organizational newsletters)	\$1,600	No
Library distribution of science fair kits	\$500	No
Partnership investment (e.g., membership in local STEM associations)	\$2,000	No
Senior Level Sashes and medallions for Fair Honors	\$600	No
Awards Ceremony Programs	\$450	No
Terra package of student awards	Yes	No
MakerHall events fully funded (two/year)	\$3,000	No
Fair events liability insurance	Yes	No